**British American Tobacco Georgia Limited** 

Registered Number 04067494

**Annual report and financial statements** 

For the year ended 31 December 2020

## **British American Tobacco Georgia Limited**

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## Strategic Report

The Directors present their strategic report on British American Tobacco Georgia Limited (the "Company") for the year ended 31 December 2020.

## **Principal activities**

The principal activity of the Company is the sale of tobacco products through its branch in Georgia as a member of the British American Tobacco p.l.c. group of companies (the "Group").

## Review of the year ended 31 December 2020

The loss for the financial year attributable to British American Tobacco Georgia Limited shareholders after deduction of all charges and the provision of taxation amounted to £1,508,000 (2019: £926,000).

## Going concern

In 2020, the business model was changed and the activities of the Company's Representative Office in Georgia have been transferred to another Group subsidiary, and as a consequence, the Company's accounts for 2020 have not been prepared on a going concern basis. The effect of this is explained in note 1 *Accounting policies*.

### **Key performance indicators**

Given the nature of the Company's activities, the Company's Directors believe that key performance indicators are not necessary or appropriate for an understanding of the Company's specific development, performance or the position of its business. However, key performance indicators relevant to Group, and which may be relevant to the Company, are disclosed in the Strategic Report in British American Tobacco p.l.c.'s 2020 Annual Report and Form 20-F ("BAT Annual Report") and do not form part of this report.

## Principal risks and uncertainties

The principal risks and uncertainties of the Company, including financial risk management, are integrated with the principal risks of the Group and are monitored by audit committees to provide a framework for identifying, evaluating and managing risks faced by the Group. Accordingly, the key Group risk factors that may be relevant to the Company are disclosed in the BAT Annual Report and do not form part of this report.

#### **UK Companies Act: Section 172(1) Statement**

The Company is part of the Group and is ultimately owned by British American Tobacco p.l.c. As set out above in the Company's Strategic Report, the Company's principal activity is the sale of tobacco products through its branch in Georgia.

Under section 172(1) of the UK Companies Act and as part of the Directors' duty to the Company's shareholders, to act as they consider most likely to promote the success of the Company, the Directors must have regard for likely long-term consequences of decisions and the desirability of maintaining a reputation for high standards of business conduct. The Directors must also have regard for the interests of the Company's employees, business relationships with the Company's wider stakeholders, and the impact of the Company's operations on the environment and communities in which it operates. Consideration of these factors and other relevant matters is embedded into all Board decision-making and risk assessment throughout the year.

The Company's key stakeholders through its branch office are direct and indirect suppliers to the Company (including leaf suppliers, product materials suppliers and goods and services suppliers), customers of the Company (including distributors, wholesalers and retailers), employees (the Company has around 31 employees based in Georgia), government authorities, customs revenue and tax authorities, and wider society in the countries in which the Company operates. Primary ways in which the Company through its branch office engages directly or indirectly, as part of the Group, with its key stakeholders are summarised at pages 82 to 83 of the BAT Annual Report.

## **Strategic Report (continued)**

## **UK Companies Act: Section 172(1) Statement (continued)**

Where the Directors do not engage directly with the Company's stakeholders, they are kept updated on stakeholder perspectives, including through the use of management reporting and board notes relating to matters presented to the Board during the year which set out stakeholder considerations as applicable to matters under consideration. This enables the Directors to maintain an effective understanding of what matters to those stakeholders and to draw on these perspectives in Board decision-making. During the decision-making process the Directors are made aware of the impact of decisions on relevant stakeholders and engagement that has occurred with those stakeholders where applicable.

Throughout the COVID-19 pandemic, the Group's priority has been to safeguard the welfare of Group company employees while ensuring that the Group continues to operate effectively. A range of dynamic internal communications were facilitated during the year to help Group company employees feel connected and supported during the pandemic. The primary engagement channels for Group company employees (including the Company's employees) include town hall sessions, employee council meetings, the 'Your Voice' employee survey and webcasts implemented as appropriate for the location of employees. In view of restrictions in place as a result of the COVID-19 pandemic, engagement sessions were held through virtual forums for the majority of the year. The Group's 'Speak Up' channels are also available to all Company employees (as set out on page 57 of the BAT Annual Report).

In accordance with the Group's overall governance and internal controls framework and in support of the Company's purpose as part of the Group, the Company applies and the Directors have due regard to all applicable Group policies and procedures, including the Group Statement of Delegated Authorities ("Group SoDA"), and the Group Standards of Business Conduct, International Marketing Principles, Health and Safety Policy, and Environmental Policy as set out at page 48 of the BAT Annual Report. As a Group company, the Company acts in accordance with the Group's policies in relation the safeguarding of human rights and community relationships, which are set out at page 48 of the BAT Annual Report.

Where authority for decision-making is delegated to management under the Group SoDA, the Group SoDA mandates regard for the likely long-term consequences of decisions, the imperative of maintaining high standards of business conduct, employees' interests, business relationships with wider stakeholders, the impact of business operations on the environment and communities, and other relevant factors. The Group SoDA is part of the Group's governance and internal controls framework through which good corporate governance, risk management and internal control is promoted within the Group and does not derogate from any requirement for Board review, oversight or approval in relation to the Company's activities.

The Directors receive training in relation to their role and duties as a Director on a periodic basis and all newly appointed Directors receive training in respect of their role and duties on appointment, including on directors' duties under Section 172 of the Companies Act. Director training is provided through the Company Secretary.

By Order of the Board

— DocuSigned by:

Mr P. McCormack Secretary

8 June 2021

## **Directors' Report**

The Directors present their report together with the audited financial statements of the Company for the year ended 31 December 2020.

#### **Dividends**

During the year the Company paid dividends amounting to £nil (2019: £nil).

#### **Board of Directors**

The names of the persons who served as Directors of the Company during the period 1 January 2020 to the date of this report are as follows:

Anthony Michael Hardy Cohn David Patrick Ian Booth

Noelle Colfer (Resigned 31 March 2020)

Irakli Baiadze (Appointed 1 January 2020) (Resigned 12 March 2021)

Gregory Aris (Appointed 23 September 2020)

#### Research and development

No research and development expenditure has been incurred during the year (2019: £nil).

#### **Political contributions**

The Company made no political donations or incurred any political expenditure during the year (2019: £nil).

#### **Auditor**

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

#### **Employees**

The average number of employees employed by the Company during the year was 31 (2019: 40).

#### Going concern

As the Directors intend to liquidate the Company following the settlement of the remaining net assets, they have not prepared the financial statements on a going concern basis. The effect of this is explained in note 1.

## Statement of Directors' responsibilities

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 *Reduced Disclosure Framework*.

Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to:

## **Directors' Report (continued)**

## Statement of Directors' responsibilities (continued)

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations or have no realistic alternative but to do so. As explained in note 1, the directors do not believe that it is appropriate to prepare these financial statements on a going concern basis.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.

#### Directors' declaration in relation to relevant audit information

Having made appropriate enquiries, each of the Directors who held office at the date of approval of this report confirms that:

- (a) to the best of his or her knowledge and belief, there is no relevant audit information of which the Company's auditor is unaware; and
- (b) he or she has taken all steps that a Director might reasonably be expected to have taken in order to make himself or herself aware of relevant audit information and to establish that the Company's auditor is aware of that information.

By Order of the Board

DocuSigned by:

Mr P. McCormack **Secretary** 

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8 June 2021

# Independent Auditor's Report to the members of British American Tobacco Georgia Limited

## **Opinion**

We have audited the financial statements of British American Tobacco Georgia Limited. ("the Company") for the year ended 31 December 2020 which comprise the Profit and loss account, Statement of other comprehensive income, Statement of changes in equity, Balance Sheet and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2020 and of its loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 101 Reduced Disclosure Framework; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## Emphasis of matter - non-going concern basis of preparation

We draw attention to the disclosure made in note 1 to the financial statements which explains that the financial statements are now not been prepared on the going concern basis for the reason set out in that note. Our opinion is not modified in respect of this matter.

#### Fraud and breaches of laws and regulations - ability to detect

Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of Directors and inspection of policy documentation as to the Company's high-level
  policies and procedures to prevent and detect fraud as well as whether they have knowledge of
  any actual, suspected or alleged fraud.
- Reading Board minutes.
- Using analytical procedures to identify any usual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit.

As required by auditing standards, we perform procedures to address the risk of management override of controls, in particular the risk that management may be in a position to make inappropriate accounting entries and the risk of bias in accounting estimates and judgements such as pension assumptions. On this audit we do not believe there is a fraud risk related to revenue recognition because revenue transactions are not complex or subjective. Revenue is generated from one customer and annual reconciliation for the entire revenue is performed with the customer, therefore manipulation is extremely unlikely. In addition, management have no incentives and pressure to manipulate revenue as their compensation and bonuses are not linked to the financial performance of the Company.

We did not identify any additional fraud risks.

# Independent Auditor's Report to the members of British American Tobacco Georgia Limited (continued)

In determining the audit procedures, we took into account the results of our evaluation and testing of the operating effectiveness of some of the Company-wide fraud risk management controls.

We also performed procedures including:

 Identifying journal entries to test based on risk criteria and comparing the identified entries to supporting documentation. These included those posted to revenue accounts which are not expected to be posted manually, that contained key words in the description, users who only posted one entry for the fiscal year, and those posted with an unusual combination

Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience and through discussion with the Directors (as required by auditing standards), and discussed with the Directors the policies and procedures regarding compliance with laws and regulations.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

The Company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Whilst the Company is subject to many other laws and regulations, we did not identify any others where the consequences of noncompliance alone could have a material effect on amounts or disclosures in the financial statements.

Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

# Independent Auditor's Report to the members of British American Tobacco Georgia Limited (continued)

## Strategic report and Directors' report

The Directors are responsible for the Strategic report and the Directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the Strategic report and the Directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and director's report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

#### Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of Directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## Directors' responsibilities

As explained more fully in their statement set out on pages 4 and 5 the Directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

# Independent Auditor's Report to the members of British American Tobacco Georgia Limited (continued)

## Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

## The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:

Natalia Bottomley (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants 15 Canada Square London, E14 5GL

8 June 2021

## Profit and loss account for the year ended 31 December

		2020	2019
Discontinued operations	Note	£'000	£'000
Turnover	2	10,120	11,757
Cost of sales	3	(5,589)	(7,123)
Other operating expenses	3	(4,943)	(5,619)
Operating loss		(412)	(985)
Interest receivable and similar income	4	41	119
Interest payable and similar expenses	5	(1,132)	(60)
Loss before taxation		(1,503)	(926)
Taxation	6	(5)	-
Loss for the financial year		(1,508)	(926)

# Statement of comprehensive income for the year ended 31 December

	2020	2019
	£'000	£'000
Loss for the year	(1,508)	(926)
Differences on exchange arising on the retranslation to sterling of the loss for the financial year from average to closing rates	58	47
Difference on exchange arising on the retranslation to sterling (using closing rates of exchange) of (liabilities)/assets at the beginning of the year	616	(171)
Total recognised losses relating to the financial year	(834)	(1,050)

# Statement of changes in equity for the year ended 31 December

	Called up share capital	Other reserves	Profit and loss account	Total Equity
	£'000	£'000	£'000	£'000
1 January 2019	7,389	-	(5,799)	1,590
Reclassification	-	20	(20)	-
Loss for the financial year	-	-	(926)	(926)
Issue of ordinary shares	4,017	-	-	4,017
	11,406	20	(6,745)	4,681
Differences on exchange arising on the retranslation to sterling of the loss for the financial year from average to closing rates	-	47	-	47
Difference on exchange arising on the retranslation to sterling (using closing rates of exchange) of net assets at the beginning of the year	-	(171)	-	(171)
31 December 2019 (*Revised)	11,406	(104)	(6,745)	4,557
Loss for the financial year	-	-	(1,508)	(1,508)
<u>-</u>	11,406	(104)	(8,253)	3,049
Differences on exchange arising on the retranslation to sterling of the profit for the financial year from average to closing rates	-	58	-	58
Difference on exchange arising on the retranslation to sterling (using closing rates of exchange) of net assets at the beginning of the year	-	616	-	616
31 December 2020	11,406	570	(8,253)	3,723

<sup>\*</sup> The revision of 2019 financial statements relates to reclassification of foreign exchange translation reserves from Profit and loss account to Other reserves.

The accompanying notes are an integral part of the financial statements.

## **Balance sheet at 31 December**

		2020	2019 *Revised
	Note	£'000	£'000
Fixed assets			
Tangible assets	7	131	331
		131	331
Current assets			
Stock	8	2,184	7,635
Debtors: amounts falling due within one year	9	2,061	2,818
Cash at bank and in hand		910	315
		5,155	10,768
Creditors: amounts falling due within one year	10	(1,563)	(6,535)
Net current assets		3,592	4,233
Creditors: amounts falling due after one year		-	(7)
Net assets		3,723	4,557
Capital and reserves			
Called up share capital	12	11,406	11,406
Other reserves		570	(104)
Profit and loss account		(8,253)	(6,745)
Total shareholders' deficit		3,723	4,557

<sup>\*</sup> The revision of 2019 financial statements relates to reclassification of foreign exchange translation reserves from Profit and loss account to Other reserves.

The financial statements on pages 10 to 20 were approved by the Directors on 8 June 2021 and signed on behalf of the Board.



Registered number 04067494

The accompanying notes are an integral part of the financial statements.

### 1 Accounting policies

#### Basis of accounting

In previous years, the financial statements have been prepared on a going concern basis. However, in 2020, the Directors decided to close the Company's Representative Office in Georgia, and as a consequence, the Company's accounts for 2020 have not been prepared on a going concern basis.

The financial statements are prepared under the historical cost convention, and in accordance with Financial Reporting Standard 101 Reduced Disclosure Framework ("FRS 101"). In preparing these financial statements, the Company applies the recognition, measurement and disclosure requirements of international accounting standards, but makes amendments where necessary in order to comply with the Companies Act 2006 and where advantage of disclosure exemptions available under FRS 101, such as the preparation of a cash flow statements or disclosures regarding financial instruments and transactions with related parties, have been taken.

The preparation of the financial statements requires the Directors to make estimates and assumptions that affect the reported amounts of income, expenses, assets and liabilities, and the disclosure of contingent liabilities at the date of the financial statements. The key estimates and assumptions are set out in the accounting policies below, together with the related notes to the accounts.

The most significant items include:

- the review of asset values and impairment testing of financial assets;
- the estimation of amounts to be recognised in respect of taxation and legal matters.

Such estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable in the circumstances and constitute management's best judgment at the date of the financial statements. In the future, actual experience may deviate from these estimates and assumptions, which could affect the financial statements as the original estimates and assumptions are modified, as appropriate, in the year in which the circumstances change.

The Company is included in the consolidated financial statements of British American Tobacco p.l.c. which is incorporated in the United Kingdom and registered in England and Wales. Consequently, the Company has taken advantage of the exemption from preparing consolidated financial statements under the terms of section 400 of the Companies Act 2006.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

### 1 Accounting policies (continued)

#### Foreign currencies

The functional currency of the Company is Sterling. Turnover and profits expressed in currencies other than sterling are translated into sterling using exchange rates applicable to the dates of the underlying transactions. Monetary assets and liabilities are translated at closing rates of exchange.

The Company operates a branch in Georgia which has a functional currency of Georgian Lari, and the results of the branch are translated to sterling using exchange rates applicable to the dates of the underlying transactions. Average rates of exchange in each year are used where the average rate approximates the relevant exchange rate at the date of the underlying transactions.

The difference between the retained profit of the overseas branch translated at the average and closing rates of exchange is taken to reserves, as are differences on exchange arising on the retranslation to sterling of foreign currency net liabilities at the beginning of the year.

Exchange differences arising on the retranslation of certain monetary assets and liabilities between the Company and its branch, which qualify to be treated as net investments in a foreign operation, are translated at the exchange rate ruling at the end of the year and are taken to reserves. Other exchange differences, including those on remittances, are reflected in the profit and loss account.

#### **Turnover**

Turnover principally comprises sales of cigarettes and other tobacco products to external customers. Turnover excludes duty, excise and other taxes and is after deducting rebates, returns and other similar discounts.

Income is recognised in the profit and loss account when all contractual or other applicable conditions for recognition have been met.

#### Other operating expenses

Operating expenses are recorded in period they relate to and are generated in the normal business operations of the Company.

#### **Taxation**

Taxation is that chargeable on the profits for the period, together with deferred taxation.

The current income tax charge is calculated on the basis of tax laws enacted or substantively enacted at the Balance Sheet date.

Deferred taxation is provided in full using the liability method for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amount used for taxation purposes.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. As required under IAS 12 *Income Taxes*, deferred tax assets and liabilities are not discounted.

Deferred tax is determined using the tax rates that have been enacted or substantively enacted by the Balance Sheet date and are expected to apply when the related deferred tax asset is realised, or deferred tax liability is settled.

Any liabilities or assets recognised for exposures in respect of the payment or recovery of a number of taxes are recognised at such time as an outcome becomes probable and when the amount can reasonably be estimated.

## 1 Accounting policies (continued)

#### **Group relief**

As a UK resident wholly-owned subsidiary of the Group, the Company is eligible to surrender tax losses to, or claim tax losses from, fellow members of the same UK group for the purposes of calculating corporation tax due in the UK ("group relief").

It is Group policy that tax losses are surrendered unless the entity generating the losses has a particular requirement to carry the losses forward. It is also Group policy not to reimburse entities for group relief surrendered unless, on a stand-alone basis and assuming the entity were not in the Group, those losses are judged to have value to the entity generating the loss.

#### **Tangible assets**

Tangible assets are stated at cost less accumulated depreciation. Cost includes the original purchase price of the asset and the costs attributable to bringing the asset to its working condition for its intended use. Depreciation is calculated on a straight-line basis to write off the cost of tangible assets over their useful lives. Depreciation is charged pro rata based on the month of acquisition and disposal.

The rate of depreciation used for plant, machinery and equipment is 20-25%.

#### Stock

Stock is valued at the lower of cost and net realisable value. Cost is based on weighted average cost incurred in acquiring inventories and bringing them to their existing location and condition, which will include raw materials, direct labour and overheads, where appropriate. Net realisable value is the estimated selling price less cost to completion and sale.

#### Financial instruments

The Company's business model for managing financial assets is in accordance with the principles set out in the Group Treasury Manual which notes that the primary objective with regard to the management of cash and investments is to protect against the loss of principal. The majority of financial assets are held in order to collect contractual cash flows (typically loans and other receivables).

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the relevant instrument and derecognised when it ceases to be a party to such provisions. Such assets and liabilities are classified as current if they are expected to be realised or settled within 12 months after the balance sheet date. If not they are classified as non-current.

Financial instruments are initially recognised at fair value plus directly attributable costs where applicable. The Company's financial assets (amounts owed by Group undertakings) are subsequently carried at amortised cost. Non-derivative financial liabilities, including creditors, are subsequently carried at amortised cost using the effective interest method. Financial guarantees are initially recorded at fair value, and subsequently carried at this fair value less accumulated amortisation changes in their fair values are recognised in profit and loss.

Non-derivative financial liabilities, including creditors, are subsequently carried at amortised cost using the effective interest method. Other debtors, which are non-derivative financial assets with fixed or determinable payments that are solely payments of principal and interest on the principal amount outstanding, that are primarily held in order to collect contractual cash flows. These balances are measured at amortised cost, using the effective interest rate method, and are stated net of allowances for credit losses.

#### Impairment of non-financial assets

Assets are reviewed for impairment whenever events indicate that the carrying amount of an asset may not be recoverable. In addition, assets that have indefinite useful lives are tested annually for impairment. An impairment loss is recognized to the extent that the carrying value exceeds the higher of the assets' fair value less costs to sell and its value in use.

## 1 Accounting policies (continued)

#### Impairment of financial assets

Loss allowances for expected credit losses on financial assets which are held at amortised cost are recognised on initial recognition of the underlying asset. As permitted by IFRS 9 *Financial Instruments*, loss allowances on trade receivables arising from the recognition of revenue under IFRS 15 *Revenue from Contracts with Customers* are initially measured at an amount equal to lifetime expected losses. Allowances in respect of loans and other receivables (debtors) are initially recognised at an amount equal to 12-month expected credit losses. Allowances are measured at an amount equal to the lifetime expected credit losses where the credit risk on the receivables increases significantly after initial recognition.

#### **Provisions**

Provisions are recognised when the Company has a present obligation as a result of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

#### Leases

With effect from 1 January 2019, the Company has applied IFRS 16 *Leases* to contractual arrangements which are, or contain, leases of assets, and consequently recognises right-of-use assets and lease liabilities at the commencement of the leasing arrangement, with the assets included as part of property, plant and equipment and the liabilities included as part of borrowings. Total assets and total equity and liabilities on 1 January 2019 have both increased by £205,000.

In adopting IFRS 16, the Company has applied the modified retrospective approach with no restatement of prior periods, as permitted by the Standard. The Company has taken advantage of certain practical expedients available under the Standard, including "grandfathering" previously recognised lease arrangements such that contracts were not reassessed at the implementation date as to whether they were, or contained, a lease, and leases previously classified as finance leases under IAS 17 remained capitalised on the adoption of IFRS 16. In addition, as part of the implementation, the Company has applied a single discount rate to portfolios of leases with reasonably similar characteristics, has assessed whether individual leases are onerous prior to applying the Standard, has applied hindsight in determining the lease term if the contract contains options to extend or terminate the lease, and has not applied the capitalisation requirements of the Standard to leases for which the lease term ends within 12 months of the date of initial application.

Going forward for new leasing arrangements taken out after 1 January 2019, the Company will also adopt several practical expedients available under the Standard including not applying the requirements of IFRS 16 to leases of intangible assets, applying the portfolio approach where appropriate to do so, not applying the recognition and measurement requirements of IFRS 16 to short-term leases (leases of less than 12 months maximum duration) and to leases of low-value assets. Except for property-related leases, non-lease components will not be separated from lease components. The Company will continue to report recognised assets and liabilities under leases within property, plant and equipment and borrowings respectively rather than show these as separate line items on the face of the balance sheet.

Lease liabilities are initially recognised at an amount equal to the present value of estimated contractual lease payments at the inception of the lease, after taking into account any options to extend the term of the lease. Lease commitments are discounted to present value using the interest rate implicit in the lease if this can be readily determined, or the applicable incremental rate of borrowing, as appropriate. Right-of-use lease assets are initially recognised at an amount equal to the lease liability, adjusted for initial direct costs in relation to the assets, then depreciated over the shorter of the lease term and their estimated useful lives.

Prior to 1 January 2019, the annual payments under operating leases were charged to the profit and loss account on a straight-line basis over the length of the lease term.

## 2 Turnover and other operating income

	2020	2019
	£'000	£'000
Gross turnover	42,432	51,328
Duty and excise taxes	(32,312)	(39,571)
Net turnover	10,120	11,757

Revenue is generated from the sale of tobacco products by the Company's branch in Georgia.

## 3 Other operating expenses

Other operating expenses		
	2020	2019
	£'000	£'000
Cost of sales		
Purchases of goods for resale	5,366	7,052
Change in inventories of finished goods and goods for resale	223	71
	5,589	7,123
Other operating expenses comprise:		
Depreciation of tangible fixed assets	222	258
Staff costs	1,568	1,955
Auditor's remuneration:		
- Audit services	2	38
Exchange losses	133	31
Other	3,018	3,337
	4,943	5,619
	2020	2019
	£'000	£'000
Staff costs:		
Wages and salaries	1,568	1,955
	2020	2019
	Number	Number
Number of employees	31	40

The Company acts as a contractual employer and recharges the costs as appropriate to other Group undertakings where its employees perform work on behalf of other Group undertakings. Additionally the Company is recharged for work performed for the Company by employees employed by other Group undertakings. The disclosures above relate to the net position following these recharges.

## 3 Other operating expenses (continued)

#### **Directors' emoluments**

Interest payable to Third Parties

Interest on finance lease

4

5

The aggregate emoluments of the Directors payable by the Company or its subsidiary undertakings in respect of their services to those companies while Directors of the Company were:

Aggregate emoluments	2020 £'000 46	2019 £'000 76
	2020 Number	2019 Number
Directors exercising share options during the year	-	1
Directors entitled to receive shares under a long term incentive scheme	-	-
Directors retirement benefits accruing under a defined benefit scheme  Directors retirement benefits accruing under a defined contributions scheme	-	- 1
	_	'
Highest paid Director		
	2020	2019
A more mate, a great manager	£'000	£'000
Aggregate emoluments	46	76
Defined benefit pension scheme		
Accrued pension at the end of year	-	-
During the year, one Director was entitled to receive shares under long term ince	ntive plan.	
Interest receivable and similar income		
interest receivable and similar modific	2020	2019
	£'000	£'000
	44	0.5
Bank interest	41	35
Exchange gains Interest receivable from Group undertakings	-	77 7
interest receivable from Group undertakings	41	119
		113
Interest navable and similar expenses		
Interest payable and similar expenses	2020	2019
	£'000	£'000
Exchange losses on financial items	1,055	18

23

19

60

46

31

1,132

#### 6 Taxation

#### (a) Recognised in the Profit and loss account

<b>3</b>	2020 £'000	£'000	2019 £'000	£'000
Current taxation for the period	5		-	
Total current tax		5		-

## (b) Factors affecting the taxation charge

A UK corporation tax rate of 19% (effective 1 April 2020) was substantively enacted on 17 March 2020, reversing the previously enacted reduction in the rate from 19% to 17%. This will increase the company's future current tax charge accordingly. The deferred tax asset at 31 December 2020 has been calculated at 19% (2019: 19%). It has been announced that the rate will increase to 25% with effect from 1 April 2023, although this has not yet been substantively enacted.

The taxation charge for the year differs from the charge that would be expected based on the statutory 19% (2019: 19%) rate of corporation taxation in the UK. The major causes of this difference are listed below:

	2020	2019
	£'000	£'000
Loss for the year	(1,508)	(926)
Tax on loss on ordinary activities	(5)	-
Loss excluding taxation	(1,503)	(926)
Tax using the UK corporation tax rate of 19.00% (2019: 19%)	(286)	(176)
Non-deductible expenses	29	22
Transfer pricing adjustments	(2)	(2)
Temporary differences not recognised	9	(65)
Foreign tax expensed	(1)	-
Overseas taxation	5	-
Group relief surrendered/(claimed) for nil consideration	251	221
Total tax charge for the period (note 6a)	5	-

The Company has unrecognised gross temporary differences of £2,092,000 (taxation amount of £397,000), (2019: £1,985,000) (taxation amount of £337,000) in respect of capital allowances. A deferred tax asset has not been recognised on the balance sheet due to it not being sufficiently probable that it will be recoverable in the foreseeable future.

•	Plant, machinery and equipment	Assets in course of construction	Leasehold assets	Total
	£'000	£'000	£'000	£'000
Cost				
1 January 2020	723	4	245	972
Differences on exchange	(113)	(1)	(38)	(152)
Additions	49	-	102	151
Disposals	(255)	-	(33)	(288)
Reallocations	3	(3)	-	-
31 December 2020	407	-	276	683
Accumulated depreciation	1			
1 January 2020	495	-	146	641
Differences on exchange	(78)	-	(23)	(101)
Charge for the year	91	-	131	222
Disposals	(195)	-	(15)	(210)
31 December 2020	313	-	239	552
Net book value				
1 January 2020	228	4	99	331
31 December 2020	94	-	37	131

## 8 Stock

	2020	2019
	£'000	£'000
Finished goods and goods for resale	2,184	7,635

## 9 Debtors: amounts falling due within one year

2020 £'000	2019 £'000
Amounts owed by Group undertakings - gross 1,688	1,825
Expected credit loss allowance (1)	(1)
Amounts owed by Group undertakings - net of allowances 1,687	1,824
Other trade receivables 374	994
2,061	2,818

Amounts owed by Group undertakings are unsecured, interest free and repayable on demand.

	2020 £'000
1 January 2020	1
Provided/ released in the year	-
31 December 2020	1

#### 10 Creditors

amounts falling due within one year	2020 £'000	2019 £'000
Trade creditors	615	2,474
Accruals and deferred income	651	563
Other trade payables	247	383
External borrowings	50	3,035
Finance lease	-	80

All other amounts owed to Group undertakings were unsecured, interest free and repayable on demand.

#### 11 Lease

Right-of-use assets related to lease properties are presented as tangible assets in note 7.

The following amounts have been recognised in profit or loss:

	2020	2019
	£000	£000
Depreciation of lease assets (Note 7)	131	154
Interest on finance lease (Note 5)	31	19
	162	173

## 12 Called up share capital

Ordinary shares of £1 each	2020	2019
Allotted, called up and fully paid		
- value	£11,406,270	£11,406,270
- number	11,406,270	11,406,270

#### 13 Related party disclosures

As a wholly owned subsidiary the Company has taken advantage of the exemption under FRS 101 from disclosing transactions with other subsidiary undertakings of the British American Tobacco p.l.c. Group.

#### 14 Parent undertakings

The Company's ultimate parent undertaking and ultimate controlling party is British American Tobacco p.l.c. being incorporated in the United Kingdom and registered in England and Wales. The Company's immediate parent undertaking is British American Tobacco (Investments) Limited. Group financial statements are prepared only at the British American Tobacco p.l.c. level and may be obtained from:

The Company Secretary Globe House 4 Temple Place London WC2R 2PG 1,563

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